

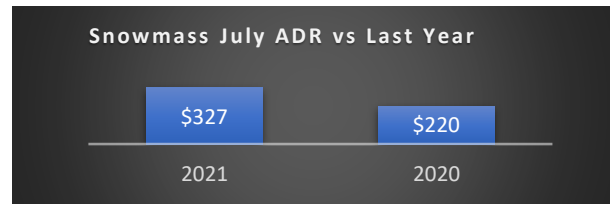
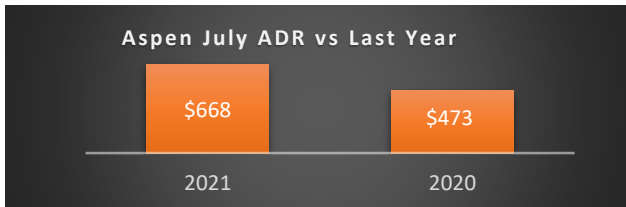
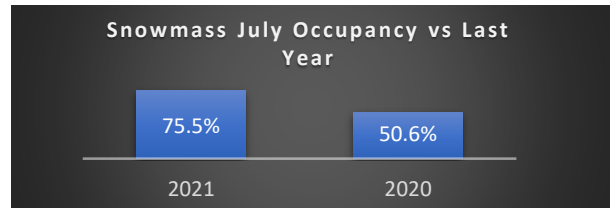
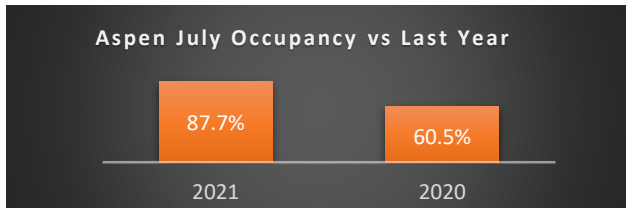
# RESERVATIONS ACTIVITY REPORT

## Executive Summary



Destination: Aspen & Snowmass

Period: Bookings as of July 31, 2021



Aspen			
July Performance	2021	2020	Year over Year % Diff
Paid Occupancy	87.7%	60.5%	44.9%
ADR	\$668	\$473	41.3%
RevPar	\$586	\$286	104.8%
Paid & Unpaid Occupancy	90.3%	65.0%	38.9%
Booking Pace	6.3%	9.7%	-35.5%
Next Month Performance (August)			
	2021	2020	Year over Year % Diff
Paid Occupancy	72.7%	42.0%	73.3%
Summer Season to Date (May-Oct)			
	2020/21	2019/20	Year over Year % Diff
Paid Occupancy	58.5%	26.4%	121.7%
ADR	\$545	\$443	23.0%
RevPar	\$319	\$117	172.8%

Snowmass			
July Performance	2021	2020	Year over Year % Diff
Paid Occupancy	75.5%	50.6%	49.0%
ADR	\$327	\$220	48.6%
RevPar	\$246	\$111	121.4%
Paid & Unpaid Occupancy	89.7%	60.6%	47.9%
Booking Pace	6.0%	8.0%	-25.3%
Next Month Performance (August)			
	2021	2020	Year over Year % Diff
Paid Occupancy	53.2%	32.2%	65.4%
Summer Season to Date (May-Oct)			
	2020/21	2019/20	Year over Year % Diff
Paid Occupancy	42.4%	21.1%	100.7%
ADR	\$290	\$208	39.6%
RevPar	\$123	\$44	180.1%

Aspen & Snowmass Combined			
Paid Occupancy	2020/21	2019/20	Year over Year % Diff
July Performance	82.8%	56.2%	47.4%
Next Month Performance (August)	64.9%	37.6%	72.3%
Summer Season to Date (May-Oct)	52.4%	24.2%	116.7%

\* DestiMetrics Census: Total number of rooms reported by participating DestiMetrics properties as available for short-term rental in the reporting month. This number can vary monthly as inventories and report participants change over time.

\*\* Destination Census: The total number of rooms available for rental within the community as established by the Aspen / Snowmass Transient Inventory Study of October 2018 and adjusted for properties that have opened / closed since that time. This number varies infrequently as new properties start, or existing properties cease operations.