RESERVATIONS ACTIVITY REPORT Executive Summary









Period: Bookings as of October 31, 2023

Destination: Aspen & Snowmass







Aspen				Snowmass			
October Performance			Year over	October Performance			Year over Year
	2023	2022	Year % Diff		2023	2022	% Diff
Paid Occupancy	48.8%	51.0%	-4.3%	Paid Occupancy	25.0%	30.8%	-18.8%
ADR	\$397	\$433	-8.2%	ADR	\$203	\$224	-9.3%
RevPar	\$194	\$221	-12.2%	RevPar	\$51	\$69	-26.3%
Paid & Unpaid Occupancy	49.1%	53.1%	-7.5%	Paid & Unpaid Occupancy	29.8%	35.5%	-16.2%
Booking Pace	8.1%	8.8%	-7.3%	Booking Pace	6.5%	6.8%	-4.4%
Next Month Performance (November)		Year over	Next Month Performance (November)			Year over Year	
	2023	2022	Year % Diff		2023	2022	% Diff
Paid Occupancy	22.8%	24.2%	-5.9%	Paid Occupancy	6.7%	7.8%	-14.0%
Summer Consents Date (NA	O-4\		V	Common Conson to Date (NA	O-t\		Vacuation Vacu
Summer Season to Date (May-Oct)		Year over	Summer Season to Date (May-Oct)			Year over Year	
	2023	2022	Year % Diff		2023	2022	% Diff
Paid Occupancy	57.8%	60.4%	-4.3%	Paid Occupancy	40.2%	43.4%	-7.2%
ADR	\$618	\$624	-0.9%	ADR	\$279	\$283	-1.4%
RevPar	\$357	\$377	-5.2%	RevPar	\$112	\$123	-8.8%

Aspen & Snowmass Combined								
Paid Occupancy			Year over					
	2023	2022	Year % Diff					
October Performance	37.5%	41.4%	-9.5%					
Next Month Performance (November)	15.4%	16.0%	-3.4%					
Summer Season to Date (May-Oct)	49.3%	52.3%	-5.8%					

