

	Demo Property 1 Base Set	Comp Set	Index: Base Property vs Competitive Set (100 = 0)
<b>a. PERFORMANCE - Last Month Performance: Occupancy, ADR, RevPAR:</b>			
Demo Property 1 vs Comp Set			
Occupancy for last month (Feb)	55.2%	69.8%	<b>79.0</b>
ADR for last month (Feb)	\$ 625	\$ 313	<b>200.0</b>
RevPAR for last month (Feb)	\$ 345	\$ 218	<b>158.0</b>
<b>b. Next Month Performance: Current YTD vs. Previous YTD</b>			
Occupancy for next month (Mar)	45.2%	49.8%	<b>90.7</b>
ADR for next month (Mar)	\$ 714	\$ 361	<b>198.0</b>
RevPAR for next month (Mar)	\$ 323	\$ 180	<b>179.7</b>
<b>c. PACING - Last Month Year over Year % change in Occupancy, ADR, RevPAR:</b>			
Demo Property 1			
Year over Year % change in Occupancy for last month (Feb)	-21.7%	-2.3%	<b>-19.4%</b>
Year over Year % change in ADR for last month (Feb)	-33.2%	-2.7%	<b>-30.5%</b>
Year over Year % change in RevPAR for last month (Feb)	-47.8%	-5.0%	<b>-42.8%</b>
<b>d. PACING - Next Month Year over Year % change in Occupancy, ADR, RevPAR:</b>			
Demo Property 1			
Year over Year % change in Occupancy for next month (Mar)	-26.4%	-22.1%	<b>-4.3%</b>
Year over Year % change in ADR for next month (Mar)	-21.7%	15.9%	<b>-37.6%</b>
Year over Year % change in RevPAR for next month (Mar)	-42.4%	-9.7%	<b>-32.6%</b>

\* DestiMetrics Census: Total number of rooms reported by participating DestiMetrics properties as available for short-term rental in the reporting month. This number can vary monthly as inventories and report participants change over time.

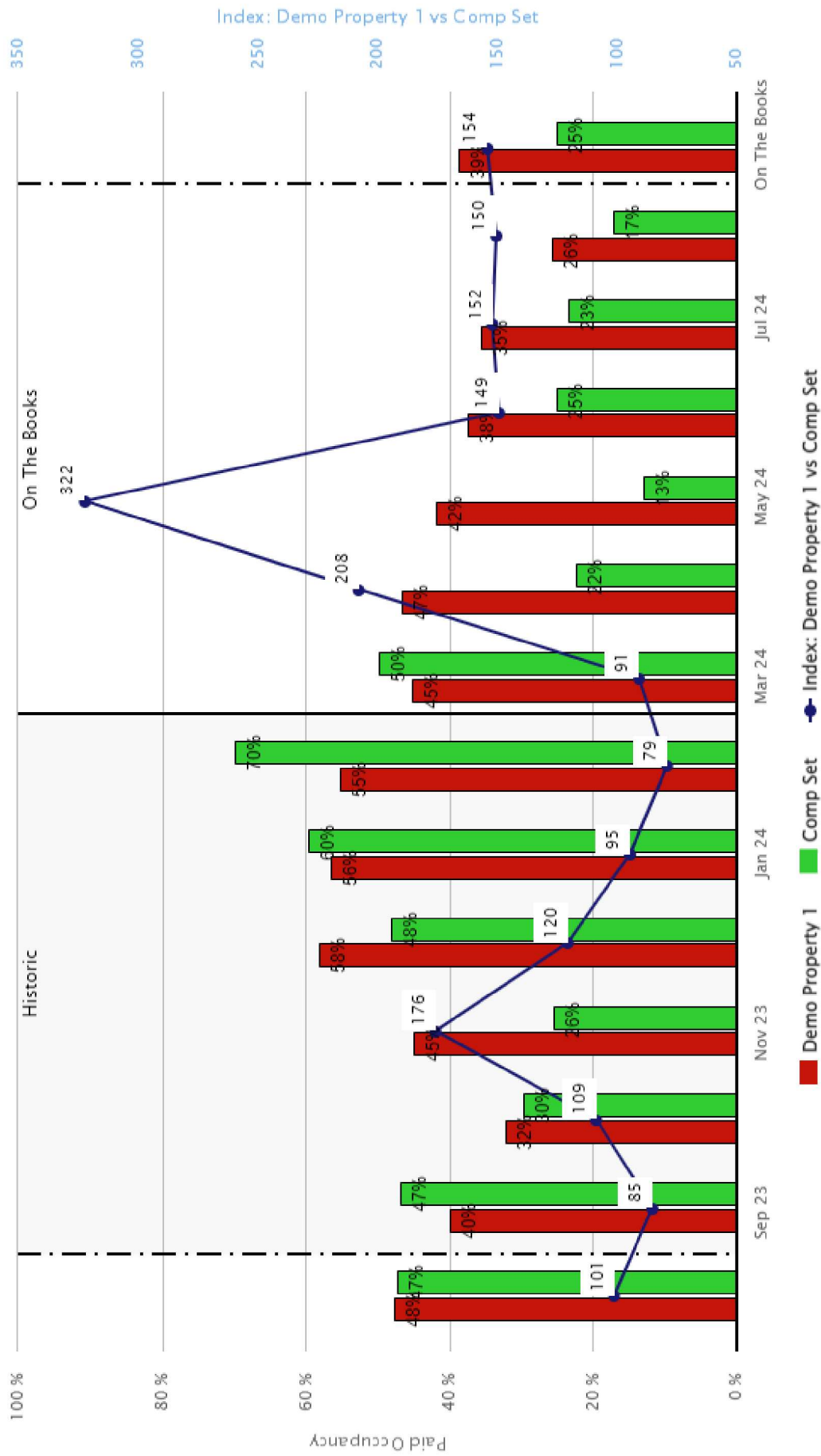
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# DestiMetrics

## Demo Property 1 vs Comp Set Occupancy Rate (Most Recent Data)

Property Comparative Report as of Feb 29, 2024



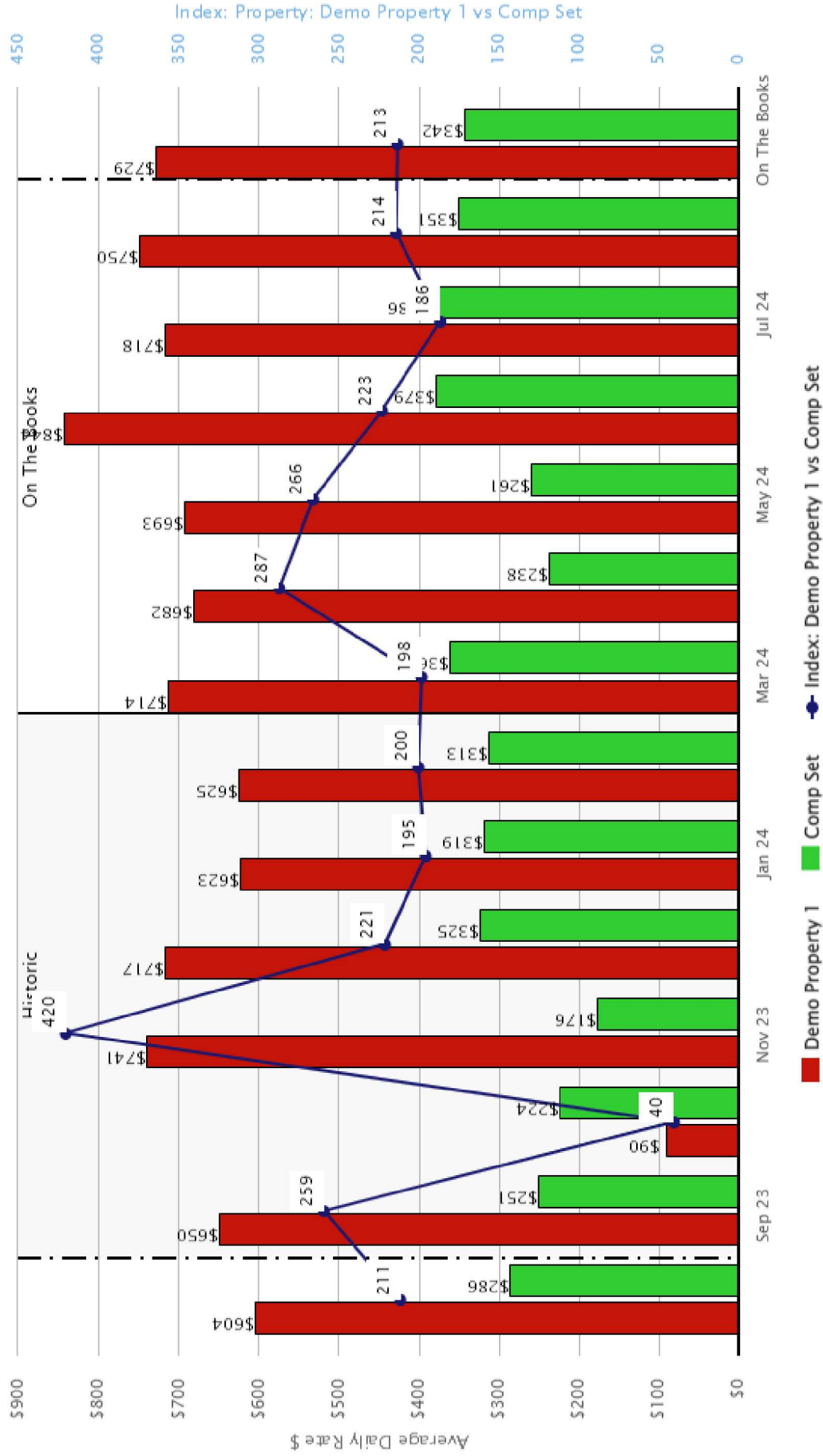
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# DestiMetrics

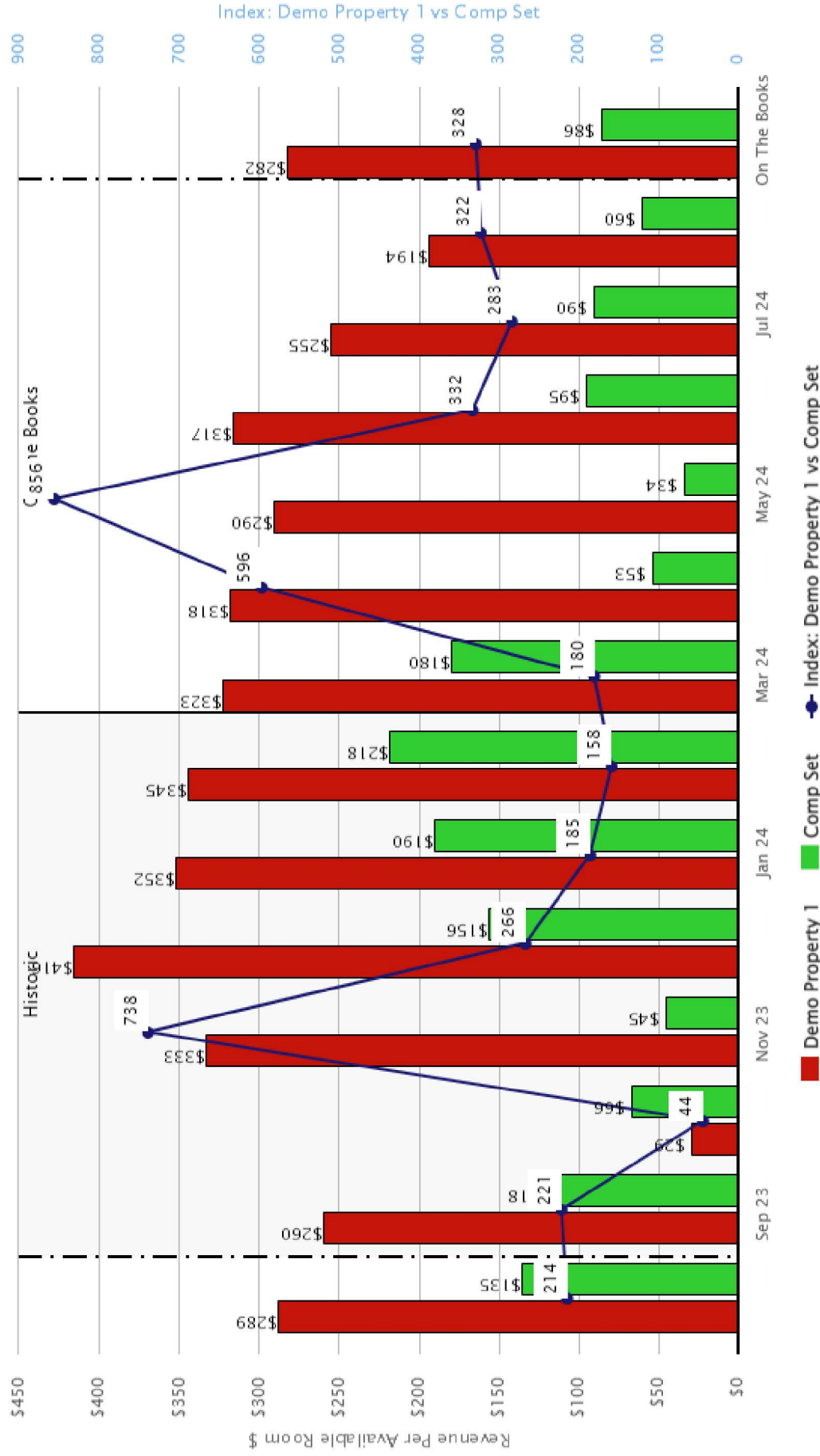
## Demo Property 1 vs Comp Set Average Daily Rate (Most Recent Data)

Property Comparative Report as of Feb 29, 2024



## Demo Property 1 vs Comp Set Revenue Per Available Room (Most Recent Data)

Property Comparative Report as of Feb 29, 2024

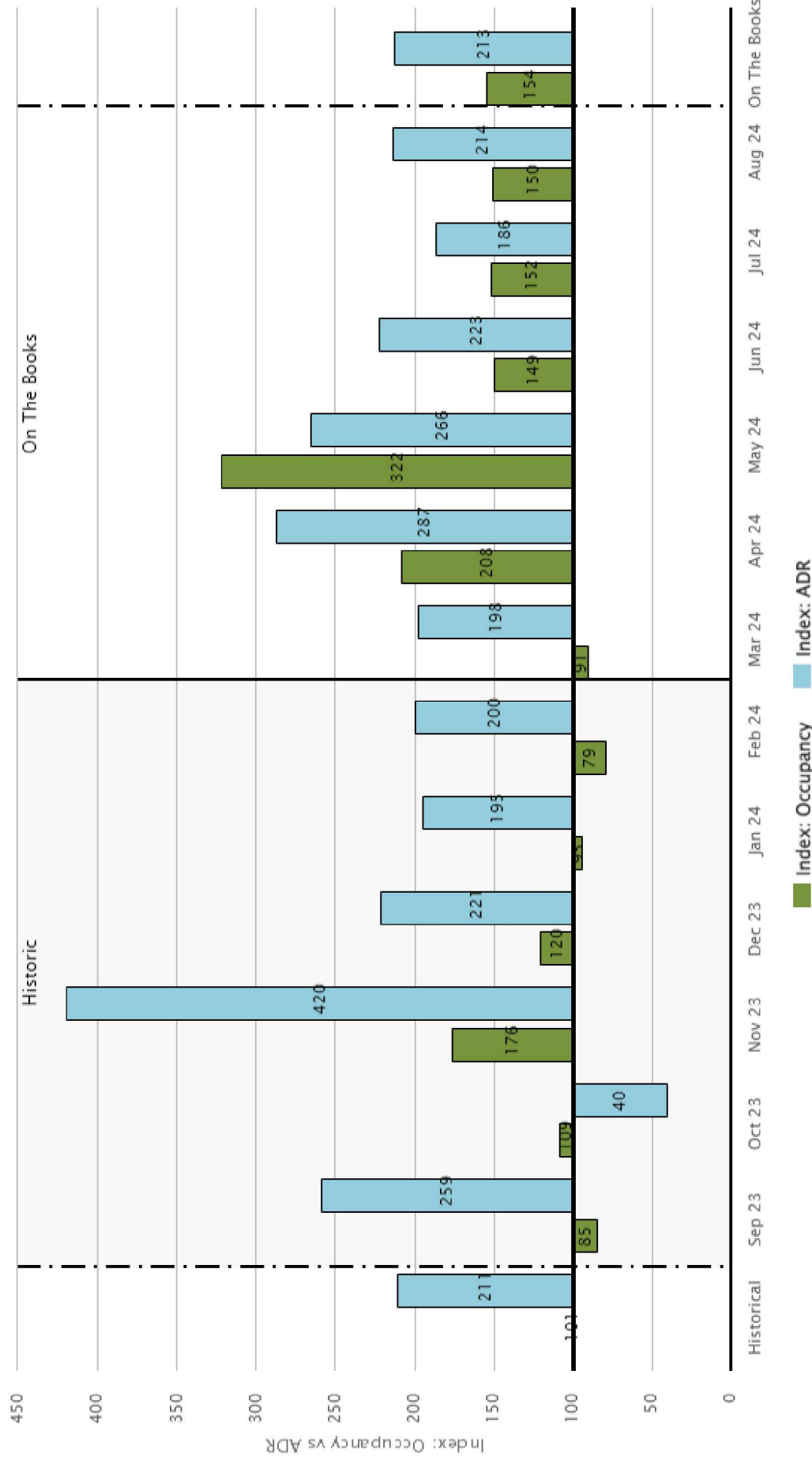




# DestiMetrics

## Demo Property 1 vs Comp Set Indexes: Occupancy and ADR (Most Recent Data)

Property Comparative Report as of Feb 29, 2024



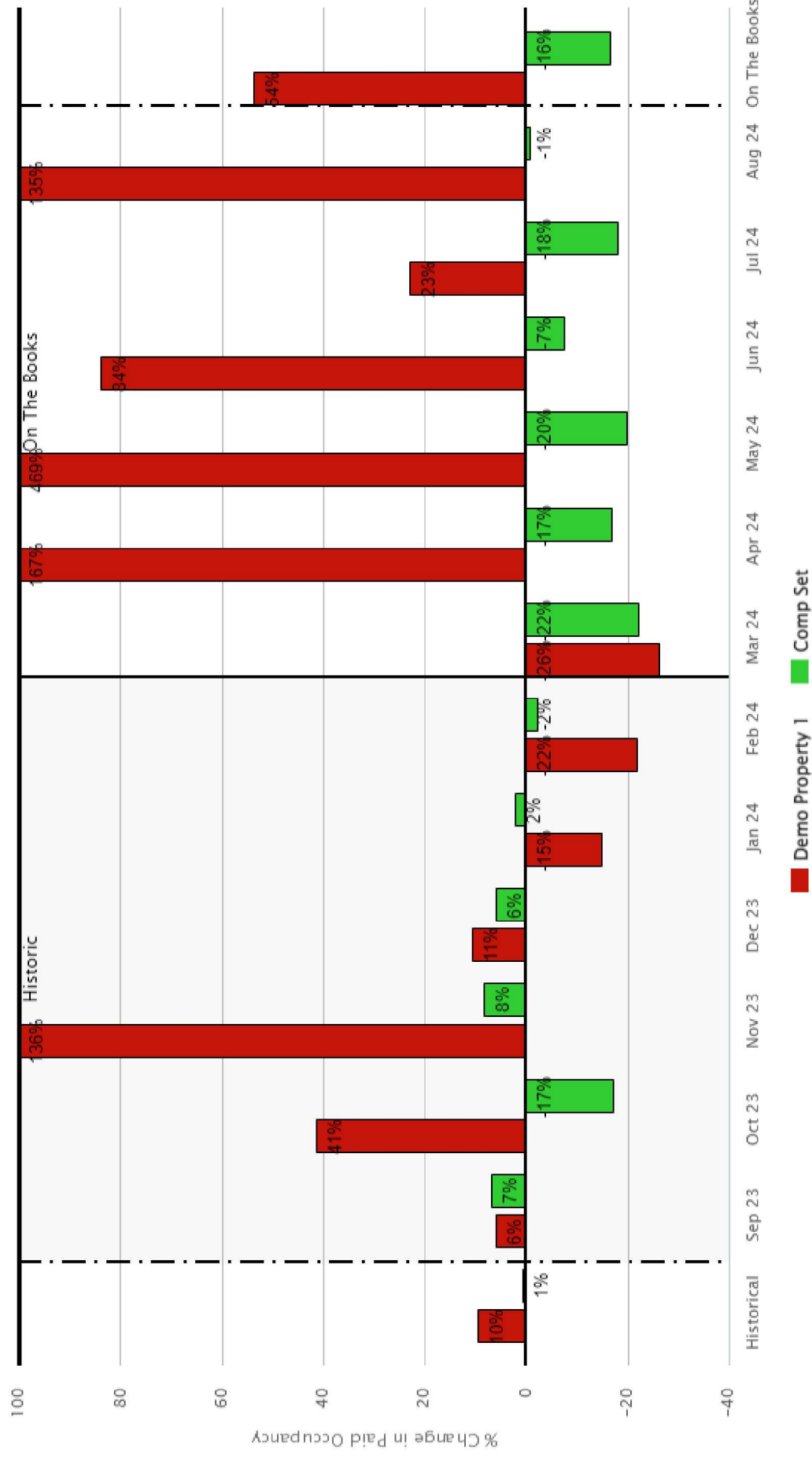


# DestiMetrics

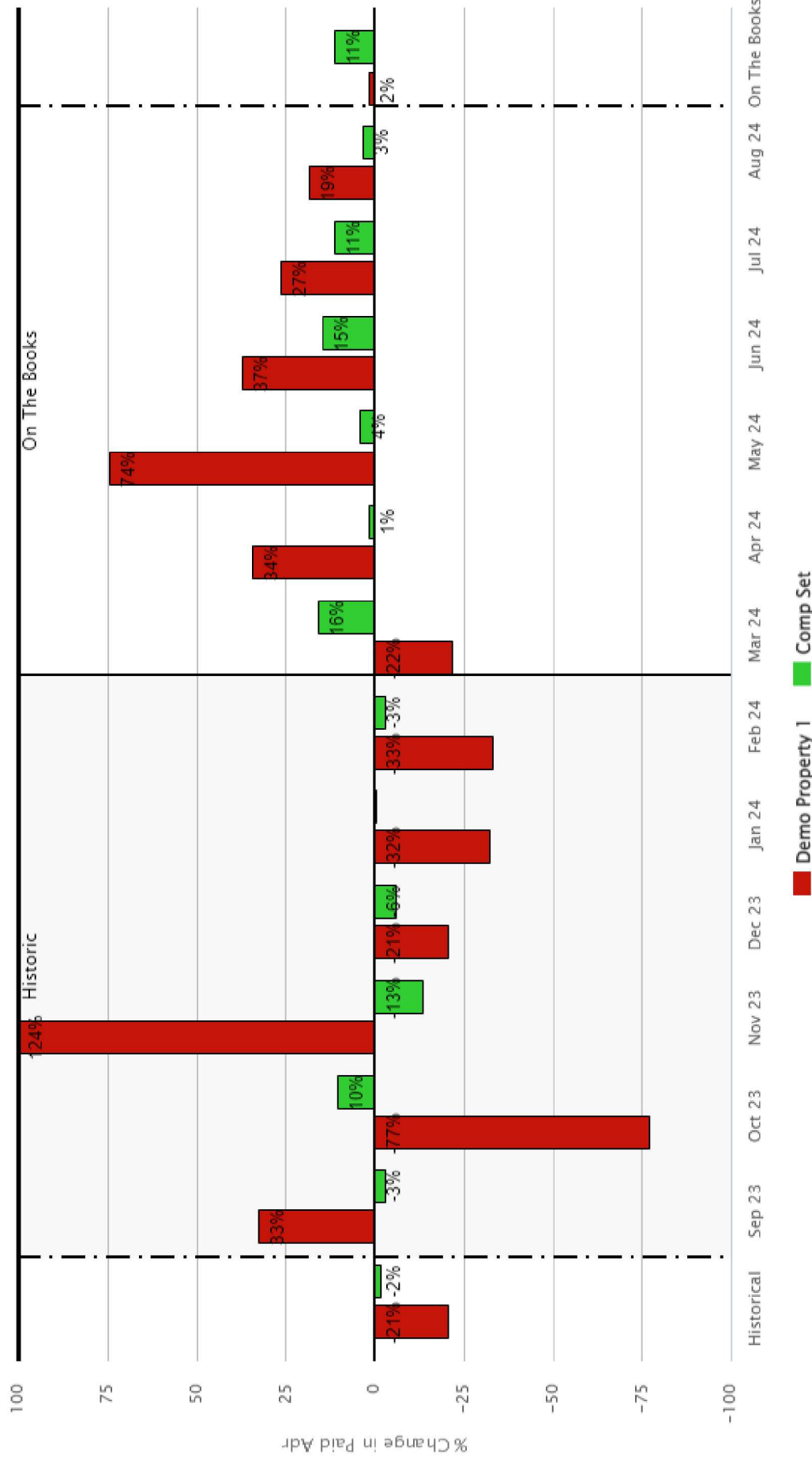
## Demo Property 1 vs

## Comp Set % Change in Paid Occupancy (Most Recent Data)

Property Comparative Report as of Feb 29, 2024



Property Comparative Report as of Feb 29, 2024



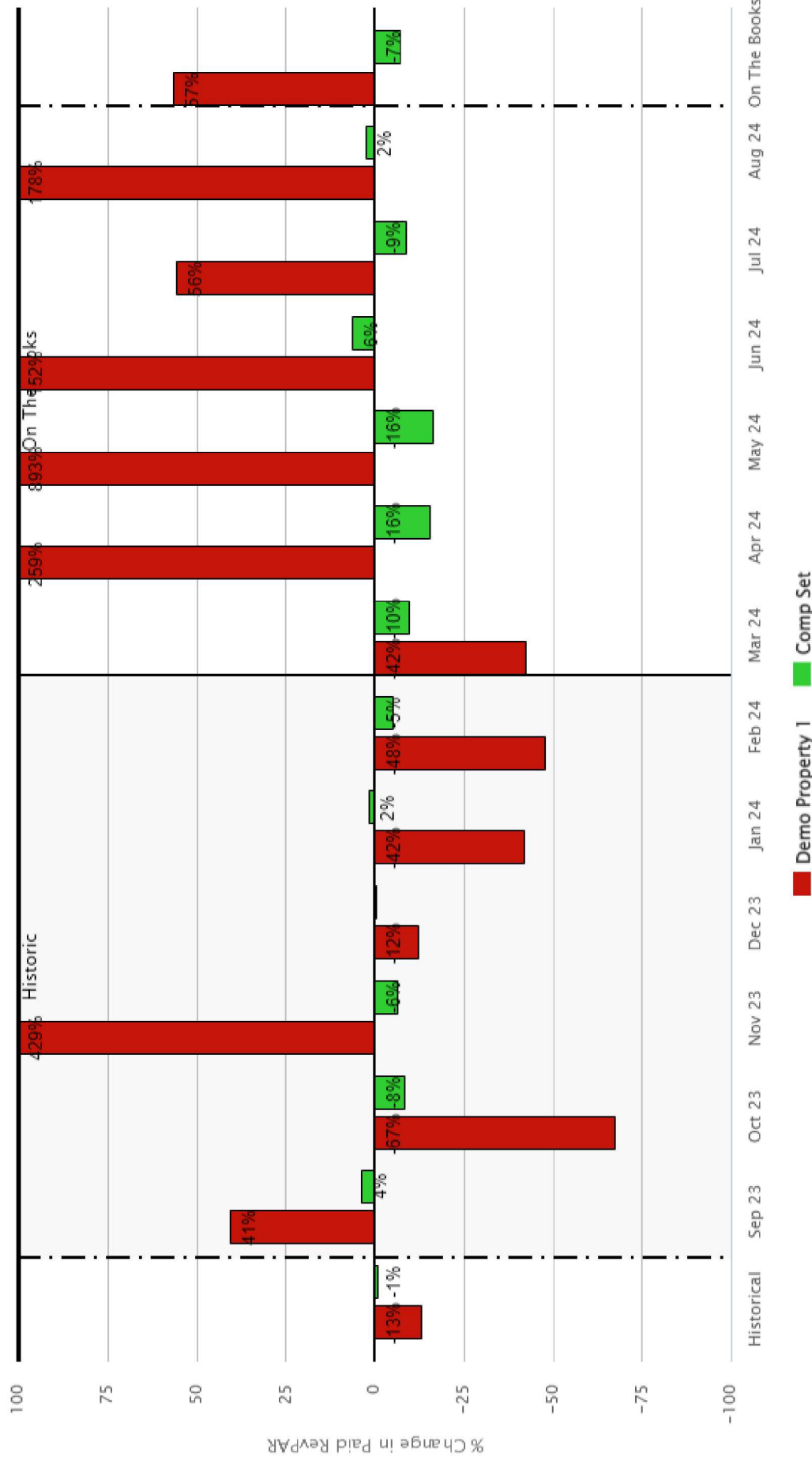




# DestiMetrics

## Demo Property 1 vs Comp Set % Change in RevPAR (Most Recent Data)

Property Comparative Report as of Feb 29, 2024





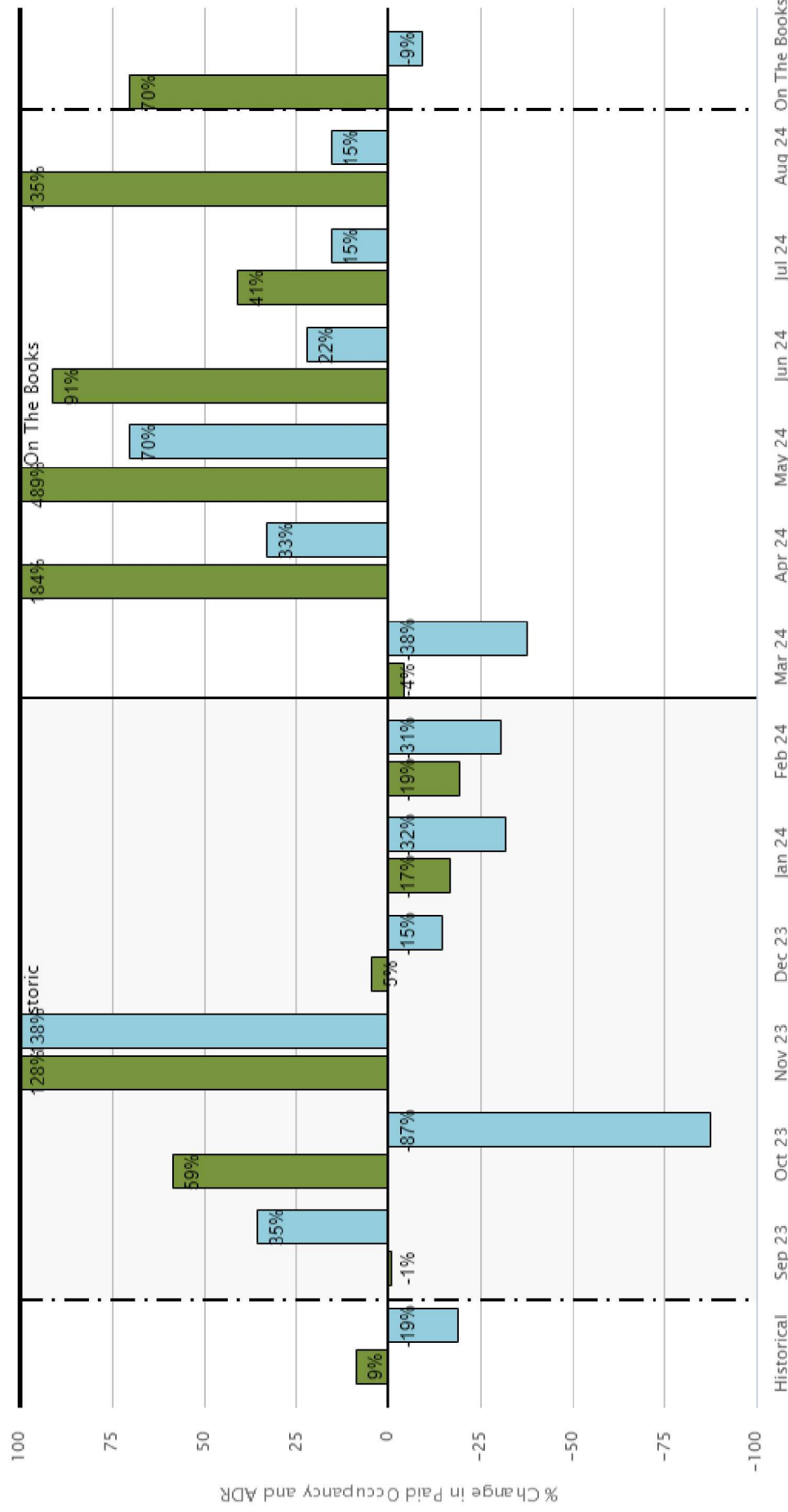


# DestiMetrics

## Demo Property 1 vs

## Comp Set Change in Occupancy and ADR (Most Recent Data)

Property Comparative Report as of Feb 29, 2024



■ Variance in YTD Occupancy: Demo Property 1 Vs Comp Set    ■ Variance in YTD ADR: Demo Property 1 Vs Comp Set



# DestiMetrics

## Demo Property 1 vs Comp Set Occupancy Rate (Most Recent Data)

### Property Comparative Report as of Feb 29, 2024



Occupancy: YTD 2023/24 VS. YTD 2022/23									
Month of Occupancy	Property: Demo Property 1			Comp Set			Index		
	OCC as of Feb 29, 2024	OCC as of Feb 28, 2023	OCC Percent Variance	OCC as of Feb 29, 2024	OCC as of Feb 28, 2023	OCC Percent Variance	OCC as of Feb 29, 2024	OCC as of Feb 28, 2023	OCC Percent Variance
Sep 23	40.0%	37.7%	6.1%	47.0%	43.9%	7.0%	85.2	85.8	-0.8%
Oct 23	32.3%	22.8%	41.5%	29.7%	35.8%	-17.0%	108.7	63.7	70.5%
Nov 23	45.0%	19.1%	135.7%	25.6%	23.7%	8.2%	175.7	80.6	117.9%
Dec 23	58.1%	52.5%	10.6%	48.2%	45.5%	5.9%	120.5	115.3	4.4%
Jan 24	56.5%	66.2%	-14.8%	59.7%	58.5%	2.0%	94.6	113.2	-16.5%
Feb 24	55.2%	70.5%	-21.7%	69.8%	71.5%	-2.3%	79.0	98.6	-19.9%
Mar 24	45.2%	61.3%	-26.4%	49.8%	63.9%	-22.1%	90.7	96.0	-5.5%
Apr 24	46.7%	17.5%	167.1%	22.5%	27.0%	-16.9%	207.8	64.7	221.2%
May 24	41.9%	7.4%	469.0%	13.0%	16.2%	-19.7%	322.2	45.5	608.1%
Jun 24	37.5%	20.4%	83.9%	25.1%	27.2%	-7.5%	149.3	75.1	98.7%
Jul 24	35.5%	28.9%	22.9%	23.4%	28.5%	-18.0%	151.9	101.4	49.8%
Aug 24	25.8%	11.0%	134.5%	17.2%	17.3%	-0.7%	150.4	63.7	136.1%
<b>Grand Total</b>	<b>43.2%</b>	<b>35.4%</b>	<b>22.1%</b>	<b>36.0%</b>	<b>38.5%</b>	<b>-6.4%</b>	<b>120.0</b>	<b>91.9</b>	<b>30.6%</b>
<b>Historical Months Total</b>	<b>47.8%</b>	<b>43.6%</b>	<b>9.6%</b>	<b>47.3%</b>	<b>46.9%</b>	<b>0.8%</b>	<b>101.1</b>	<b>93.1</b>	<b>8.7%</b>
<b>On the Books Total</b>	<b>38.7%</b>	<b>25.2%</b>	<b>53.8%</b>	<b>25.1%</b>	<b>30.1%</b>	<b>-16.5%</b>	<b>154.0</b>	<b>83.7</b>	<b>84.0%</b>

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# DestiMetrics

## Demo Property 1 vs

## Comp Set Average Daily Rate (Most Recent Data)

### Property Comparative Report as of Feb 29, 2024

Average Daily Rate: YTD 2023/24 VS. YTD 2022/23											
Month of Occupancy	Property: Demo Property 1			Comp Set			Index				
	ADR as of Feb 29, 2024	ADR as of Feb 28, 2023	ADR Percent Variance	ADR as of Feb 29, 2024	ADR as of Feb 28, 2023	ADR Percent Variance	ADR as of Feb 29, 2024	ADR as of Feb 28, 2023	ADR Percent Variance		
Sep 23	\$650.00	\$490.06	32.6%	\$251.05	\$258.45	-2.9%	\$258.91	\$189.62	36.5%		
Oct 23	\$90.00	\$389.49	-76.9%	\$223.86	\$202.82	10.4%	\$40.20	\$192.03	-79.1%		
Nov 23	\$740.89	\$330.44	124.2%	\$176.27	\$203.46	-13.4%	\$420.31	\$162.40	158.8%		
Dec 23	\$716.67	\$903.12	-20.6%	\$324.62	\$345.35	-6.0%	\$220.77	\$261.51	-15.6%		
Jan 24	\$623.14	\$916.55	-32.0%	\$319.06	\$319.74	-0.2%	\$195.31	\$286.65	-31.9%		
Feb 24	\$625.00	\$936.30	-33.2%	\$312.57	\$321.33	-2.7%	\$199.95	\$291.38	-31.4%		
Mar 24	\$714.29	\$912.44	-21.7%	\$360.67	\$311.16	15.9%	\$198.04	\$293.23	-32.5%		
Apr 24	\$682.14	\$507.60	34.4%	\$237.82	\$234.38	1.5%	\$286.83	\$216.57	32.4%		
May 24	\$692.69	\$397.06	74.5%	\$260.70	\$250.67	4.0%	\$265.70	\$158.40	67.7%		
Jun 24	\$844.44	\$616.06	37.1%	\$379.33	\$330.67	14.7%	\$222.61	\$186.31	19.5%		
Jul 24	\$718.18	\$567.44	26.6%	\$385.61	\$346.50	11.3%	\$186.24	\$163.76	13.7%		
Aug 24	\$750.00	\$632.72	18.5%	\$350.55	\$339.87	3.1%	\$213.95	\$186.16	14.9%		
<b>Grand Total</b>	<b>\$ 660</b>	<b>\$ 746</b>	<b>-11.6%</b>	<b>\$ 306</b>	<b>\$ 297</b>	<b>2.8%</b>	<b>216</b>	<b>251</b>	<b>-14.0%</b>		
<b>Historical Months Total</b>	<b>\$ 604</b>	<b>\$ 760</b>	<b>-20.6%</b>	<b>\$ 286</b>	<b>\$ 291</b>	<b>-1.7%</b>	<b>211</b>	<b>262</b>	<b>-19.3%</b>		
<b>On the Books Total</b>	<b>\$ 729</b>	<b>\$ 716</b>	<b>1.8%</b>	<b>\$ 342</b>	<b>\$ 308</b>	<b>11.2%</b>	<b>213</b>	<b>233</b>	<b>-8.4%</b>		

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# DestiMetrics

## Demo Property 1 vs Comp Set Revenue Per Availabl Room (Most Recent Data)

Property Comparative Report as of Feb 29, 2024

Revenue Per Availabl Room: YTD 2023/24 VS. YTD 2022/23											
Month of revPAR	Property: Demo Property 1			Comp Set			Index				
	RevPAR as of Feb 29, 2024	RevPAR as of Feb 28, 2023	RevPAR % Variance	RevPAR as of Feb 29, 2024	RevPAR as of Feb 28, 2023	RevPAR % Variance	RevPAR as of Feb 29, 2024	RevPAR as of Feb 28, 2023	RevPAR % Variance		
Sep 23	\$260.00	\$184.73	40.7%	\$117.90	\$113.48	3.9%	\$220.53	\$162.78	35.5%		
Oct 23	\$29.03	\$88.79	-67.3%	\$66.45	\$72.56	-8.4%	\$43.69	\$122.37	-64.3%		
Nov 23	\$333.40	\$63.08	428.6%	\$45.15	\$48.16	-6.3%	\$738.43	\$130.96	463.9%		
Dec 23	\$416.13	\$474.19	-12.2%	\$156.46	\$157.20	-0.5%	\$265.97	\$301.65	-11.8%		
Jan 24	\$351.77	\$607.02	-42.0%	\$190.45	\$187.04	1.8%	\$184.70	\$324.55	-43.1%		
Feb 24	\$344.83	\$660.01	-47.8%	\$218.23	\$229.63	-5.0%	\$158.01	\$287.42	-45.0%		
Mar 24	\$322.58	\$559.67	-42.4%	\$179.55	\$198.87	-9.7%	\$179.66	\$281.42	-36.2%		
Apr 24	\$318.33	\$88.70	258.9%	\$53.42	\$63.32	-15.6%	\$595.94	\$140.08	325.4%		
May 24	\$290.48	\$29.26	892.6%	\$33.94	\$40.61	-16.4%	\$855.96	\$72.06	1087.9%		
Jun 24	\$316.67	\$125.65	152.0%	\$95.31	\$89.78	6.2%	\$332.26	\$139.95	137.4%		
Jul 24	\$254.84	\$163.87	55.5%	\$90.06	\$98.67	-8.7%	\$282.96	\$166.08	70.4%		
Aug 24	\$193.55	\$69.63	178.0%	\$60.17	\$58.74	2.4%	\$321.68	\$118.53	171.4%		
<b>Grand Total</b>	<b>\$ 285</b>	<b>\$ 264</b>	<b>8.0%</b>	<b>\$ 110</b>	<b>\$ 115</b>	<b>-3.8%</b>	<b>259</b>	<b>231</b>	<b>12.3%</b>		
<b>Historical Months Total</b>	<b>\$ 288</b>	<b>\$ 332</b>	<b>-13.0%</b>	<b>\$ 135</b>	<b>\$ 136</b>	<b>-0.9%</b>	<b>214</b>	<b>243</b>	<b>-12.3%</b>		
<b>On the Books Total</b>	<b>\$ 282</b>	<b>\$ 180</b>	<b>56.6%</b>	<b>\$ 86</b>	<b>\$ 93</b>	<b>-7.1%</b>	<b>328</b>	<b>195</b>	<b>68.5%</b>		

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